

VECTRUS CREDIT SUISSE SMALL & MID CAP CONFERENCE

KEN HUNZEKER
CHIEF EXECUTIVE OFFICER AND PRESIDENT

SEPTEMBER 14, 2016





SAFE HARBOR STATEMENT

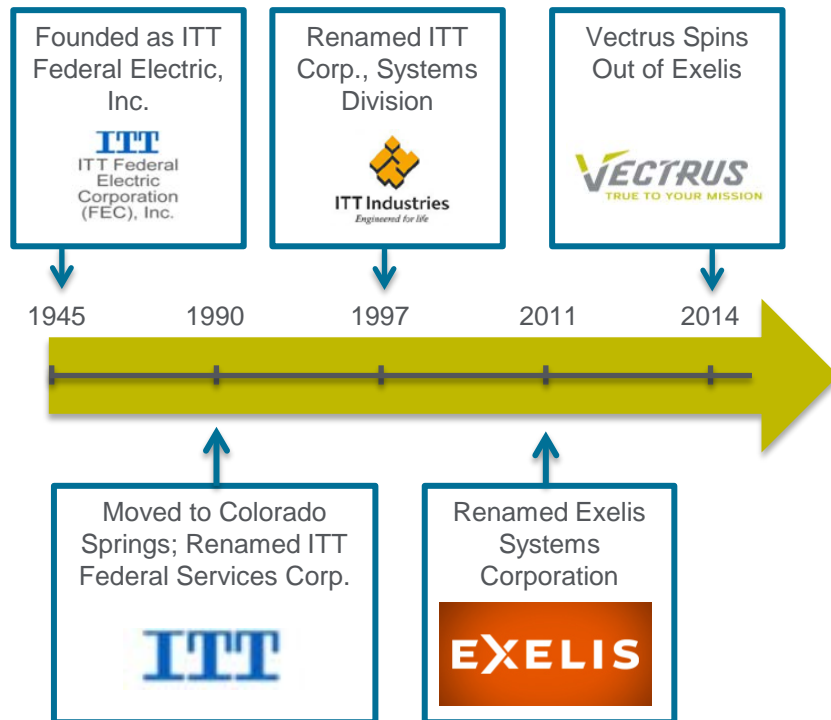
SAFE HARBOR STATEMENT UNDER THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995 (THE "ACT"): CERTAIN MATERIAL PRESENTED HEREIN INCLUDES FORWARD-LOOKING STATEMENTS INTENDED TO QUALIFY FOR THE SAFE HARBOR FROM LIABILITY ESTABLISHED BY THE ACT. THESE FORWARD-LOOKING STATEMENTS INCLUDE, BUT ARE NOT LIMITED TO, STATEMENTS ABOUT OUR REVENUE, OPERATING MARGIN, EPS AND FREE CASH FLOW GUIDANCE FOR 2016, DEBT PAYMENTS, CONTRACT OPPORTUNITIES AND AWARDS, BUSINESS STRATEGY, OUTLOOK, OBJECTIVES, PLANS, INTENTIONS OR GOALS, AND ANY DISCUSSION OF FUTURE OPERATING OR FINANCIAL PERFORMANCE. WHENEVER USED, WORDS SUCH AS "MAY," "WILL," "LIKELY," "ANTICIPATE," "ESTIMATE," "EXPECT," "PROJECT," "INTEND," "PLAN," "BELIEVE," "TARGET," "COULD," "POTENTIAL," "CONTINUE," OR SIMILAR TERMINOLOGY ARE FORWARD-LOOKING STATEMENTS. THESE STATEMENTS ARE BASED ON THE BELIEFS AND ASSUMPTIONS OF OUR MANAGEMENT BASED ON INFORMATION CURRENTLY AVAILABLE TO MANAGEMENT. FORWARD-LOOKING STATEMENTS ARE NOT GUARANTEES OF FUTURE PERFORMANCE AND ARE SUBJECT TO RISKS AND UNCERTAINTIES THAT COULD CAUSE ACTUAL RESULTS TO DIFFER MATERIALLY FROM THE RESULTS CONTEMPLATED BY THE FORWARD-LOOKING STATEMENTS, OUR HISTORICAL EXPERIENCE AND OUR PRESENT EXPECTATIONS OR PROJECTIONS. THESE RISKS AND UNCERTAINTIES INCLUDE, BUT ARE NOT LIMITED TO: RISKS AND UNCERTAINTIES RELATING TO THE SPIN-OFF FROM OUR FORMER PARENT, INCLUDING WHETHER THE SPIN-OFF AND THE RELATED TRANSACTIONS WILL RESULT IN ANY TAX LIABILITY; ECONOMIC, POLITICAL AND SOCIAL CONDITIONS IN THE COUNTRIES IN WHICH WE CONDUCT OUR BUSINESSES; CHANGES IN U.S. GOVERNMENT MILITARY OPERATIONS, INCLUDING ITS OPERATIONS IN AFGHANISTAN; COMPETITION IN OUR INDUSTRY; CHANGES IN, OR DELAYS IN THE COMPLETION OF, U.S. OR INTERNATIONAL GOVERNMENT BUDGETS; GOVERNMENT REGULATIONS AND COMPLIANCE THEREWITH, INCLUDING CHANGES TO THE DEPARTMENT OF DEFENSE PROCUREMENT PROCESS; CHANGES IN TECHNOLOGY; PROTESTS OF NEW AWARDS; OUR ABILITY TO SUBMIT PROPOSALS FOR AND/OR WIN POTENTIAL OPPORTUNITIES IN OUR PIPELINE; INTELLECTUAL PROPERTY MATTERS; GOVERNMENTAL INVESTIGATIONS, REVIEWS, AUDITS AND COST ADJUSTMENTS; CONTINGENCIES RELATED TO ACTUAL OR ALLEGED ENVIRONMENTAL CONTAMINATION, CLAIMS AND CONCERNS; OUR SUCCESS IN EXPANDING OUR GEOGRAPHIC FOOTPRINT OR BROADENING OUR CUSTOMER BASE, MARKETS AND CAPABILITIES; OUR ABILITY TO REALIZE THE FULL AMOUNTS REFLECTED IN OUR BACKLOG AND TO RETAIN AND RENEW OUR EXISTING CONTRACTS; OUR MAINTAINING OUR GOOD RELATIONSHIP WITH THE U.S. GOVERNMENT; IMPAIRMENT OF GOODWILL; OUR PERFORMANCE OF OUR CONTRACTS AND OUR ABILITY TO CONTROL COSTS; OUR LEVEL OF INDEBTEDNESS; OUR COMPLIANCE WITH THE TERMS OF OUR CREDIT AGREEMENT; SUBCONTRACTOR AND EMPLOYEE PERFORMANCE AND CONDUCT; OUR TEAMING ARRANGEMENTS WITH OTHER CONTRACTORS; ECONOMIC AND CAPITAL MARKETS CONDITIONS; ANY FUTURE ACQUISITIONS, INVESTMENTS OR JOINT VENTURES; OUR ABILITY TO RETAIN AND RECRUIT QUALIFIED PERSONNEL; OUR MAINTENANCE OF SAFE WORK SITES AND EQUIPMENT; ANY DISPUTES WITH LABOR UNIONS; COSTS OF OUTCOME OF ANY LEGAL PROCEEDINGS; SECURITY BREACHES AND OTHER DISRUPTIONS TO OUR INFORMATION TECHNOLOGY AND OPERATIONS; CHANGES IN OUR TAX PROVISIONS OR EXPOSURE TO ADDITIONAL INCOME TAX LIABILITIES; CHANGES IN U.S. GENERALLY ACCEPTED ACCOUNTING PRINCIPLES; OUR COMPLIANCE WITH PUBLIC COMPANY ACCOUNTING AND FINANCIAL REPORTING REQUIREMENTS; TIMING OF PAYMENTS BY THE U.S. GOVERNMENT; AND OTHER FACTORS SET FORTH IN PART I, ITEM 1A, – "RISK FACTORS," AND ELSEWHERE IN OUR 2015 ANNUAL REPORT ON FORM 10-K AND DESCRIBED FROM TIME TO TIME IN OUR FUTURE REPORTS FILED WITH THE SECURITIES AND EXCHANGE COMMISSION. WE UNDERTAKE NO OBLIGATION TO UPDATE ANY FORWARD-LOOKING STATEMENTS, WHETHER AS A RESULT OF NEW INFORMATION, FUTURE EVENTS OR OTHERWISE, EXCEPT AS REQUIRED BY LAW.



VECTRUS HISTORY & OVERVIEW

Our Legacy

Proven history of deploying resources rapidly and with precision to support the mission success of our customers



Vectrus Today

- Leading provider of:
 - Infrastructure asset management
 - Information technology and network communication services
 - Logistics and supply chain management services
- Revenue \$1.190 2016E Mid-point⁽¹⁾
- Deep, long-term customer relationships
- Robust backlog of \$2.3B⁽²⁾ and healthy new business pipeline
- Global service solutions in 18 countries, with approximately 6,000 current global employees
- Headquartered in Colorado Springs, CO

(1) As of July 1, 2016.

(2) As of July 1, 2016. Total backlog represents firm orders and potential options on multi-year contracts, excluding potential orders under indefinite delivery / indefinite quantity (IDIQ) contracts.



CORE CAPABILITIES



Infrastructure Asset Management



Information Technology & Network Communication Services



Logistics & Supply Chain Management Services

Services

- Infrastructure sustainment services including base maintenance, public works, civil engineering and minor construction/renovations
- Base support including transportation, emergency services and life support services
- Lifecycle management of IT systems & components
- Network systems management, network defense, information assurance
- Military communications operations & maintenance
- Equipment maintenance and repair
- Warehouse management and distribution
- Ammunition and fuel – issue, maintenance and storage



VECTRUS GLOBAL REACH



● Denotes Vectrus employee locations supporting customer requirements

- Approximately 6,000 current global employees
- 132 locations in 18 countries
- Over 60% of program managers and 35% of employees reporting a military background



LONG-TERM STRATEGY

Enhance Solid Foundation

Continued Focus on the Competitiveness of our Core Business

- Continued excellent performance on existing contracts
- Manage costs
- Balance between performance and cost
- Extreme focus on re-competes

Balance the Portfolio

Expand the Diversity of Revenue Streams in Core Offerings through New Customers and Geographies

- Broaden customer base
- Expand geographic footprint
- Enterprise-wide focus on Business Development

Provide More Value

Enhance and Extend Offerings to Increase Value

- Add capabilities that allow us to deliver higher value-added and differentiated service solutions
- Evaluate and pursue acquisitions on a strategic basis
- Continue to manage internal costs

Strengthen Base

Grow Top Line

Expand Margins



VECTRUS ENVIRONMENT

- Clarity on recompetes expected by the time we report third quarter 2016 results in November
 - K-BOSSS
 - Maxwell BOS
- IT Networks
 - Successfully recruited some of the best and brightest individuals in the industry and have reached full capacity in our Reston, Virginia office
 - Already seeing solid progress by our team and expect their efforts to produce results over the next 18 months
- Thule Base Maintenance Contract
- APS-5 Kuwait/Qatar:
 - Contract loss announced September 1, 2016 (<https://vectrus.com/news/vectrus-statement-army-award-prepositioned-stocks-5-contract>)
- New Business
 - Approx. \$1 billion of proposals submitted and pending potential award¹, 100% for new business; almost \$7 billion in potential new business opportunities identified over the next 12 months²

(1) Indefinite Delivery Indefinite Quantity (IDIQ) contracts carry no value in the pipeline of potential proposals to be submitted until a specific task order is identified.

(2) Last provided in Vectrus Second Quarter 2016 Earnings Presentation on August 9, 2016.



FINANCIAL OVERVIEW



Q2'16 FINANCIAL RESULTS

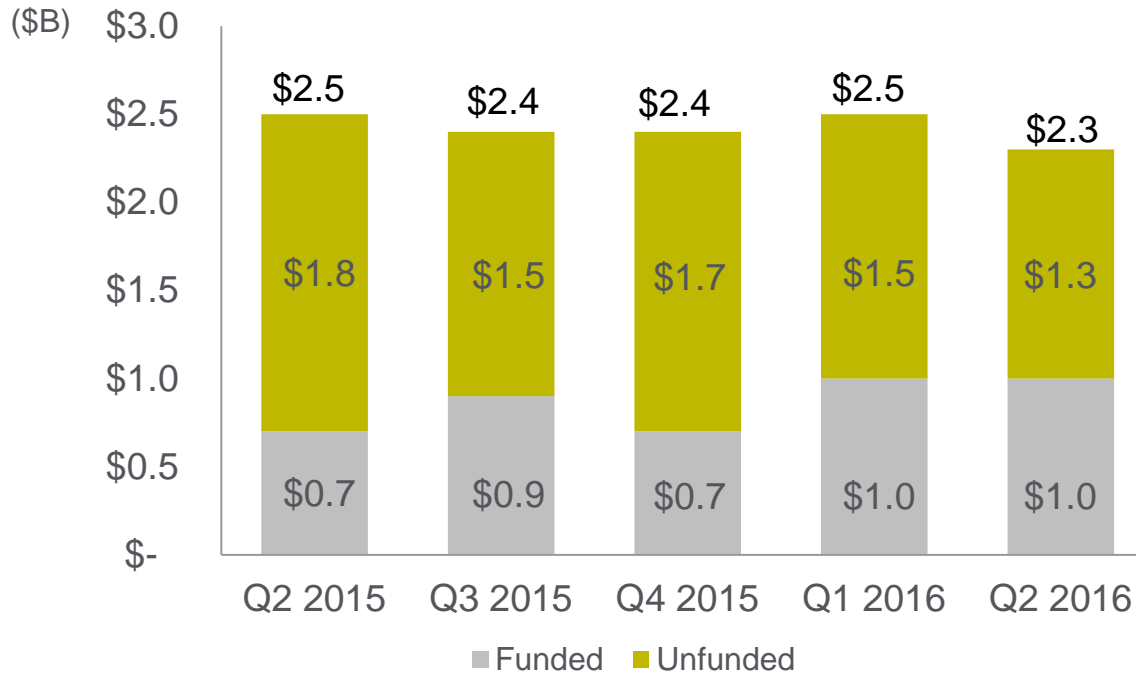
Second Quarter 2016			
	Q2 2016	Q2 2015	vs. 2015
<i>(in millions, except operating margin and diluted EPS)</i>			
Funded Orders	\$ 303.7	\$ 332.4	\$ (28.7)
Revenue	\$ 307.9	\$ 309.5	\$ (1.6)
Operating Income	\$ 11.3	\$ 10.8	\$ 0.5
Operating Margin	3.7 %	3.5 %	0.2 %
Diluted EPS	\$ 0.55	\$ 0.56	\$ (0.01)

Year-to-date July 1, 2016			
	2016	2015	vs. 2015
<i>(in millions, except operating margin and diluted EPS)</i>			
Funded Orders	\$ 908.9	\$ 476.0	\$ 432.9
Revenue	\$ 618.6	\$ 570.4	\$ 48.2
Operating Income	\$ 23.1	\$ 20.2	\$ 2.9
Operating Margin	3.7 %	3.5 %	0.2 %
Net cash provided by or (used) in operating activities	\$ 19.3	\$ (0.2)	\$ 19.5
Free Cash Flow ¹	\$ 19.0	\$ (0.9)	\$ 19.9
Diluted EPS	\$ 1.16	\$ 1.02	\$ 0.14

(1) Non-GAAP financial measure. See appendix for reconciliation.



BACKLOG⁽¹⁾⁽²⁾



- Total backlog \$2,332 million as of July 1, 2016
 - Funded backlog \$975 million
 - Unfunded backlog \$1,357 million

(1) Total backlog represents firm orders and potential options on multi-year contracts, excluding potential orders under IDIQ contracts.
(2) Total backlog does not include the Thule Base Maintenance Contract.



2016 GUIDANCE SUMMARY

<i>(in millions, except operating margin and diluted EPS)</i>	2016 Guidance	2016 Mid-point	Adjusted 2015¹	2016 Mid Variance to 2015	%Var
Revenue	\$ 1,180 to \$ 1,200	\$ 1,190	\$1,181	\$ 9	0.8 %
Operating Margin (unchanged)	3.60 % to 3.90 %	3.75 %	3.68 %	7 BPS	1.9 %
Diluted EPS²	\$ 2.07 to \$ 2.32	\$ 2.20	\$ 2.23	\$ (0.03)	(1.3)%
Free Cash Flow³	\$ 28 to \$ 32	\$ 30	\$ 18	\$ 12	66.7 %

(1) See Appendix for reconciliation.

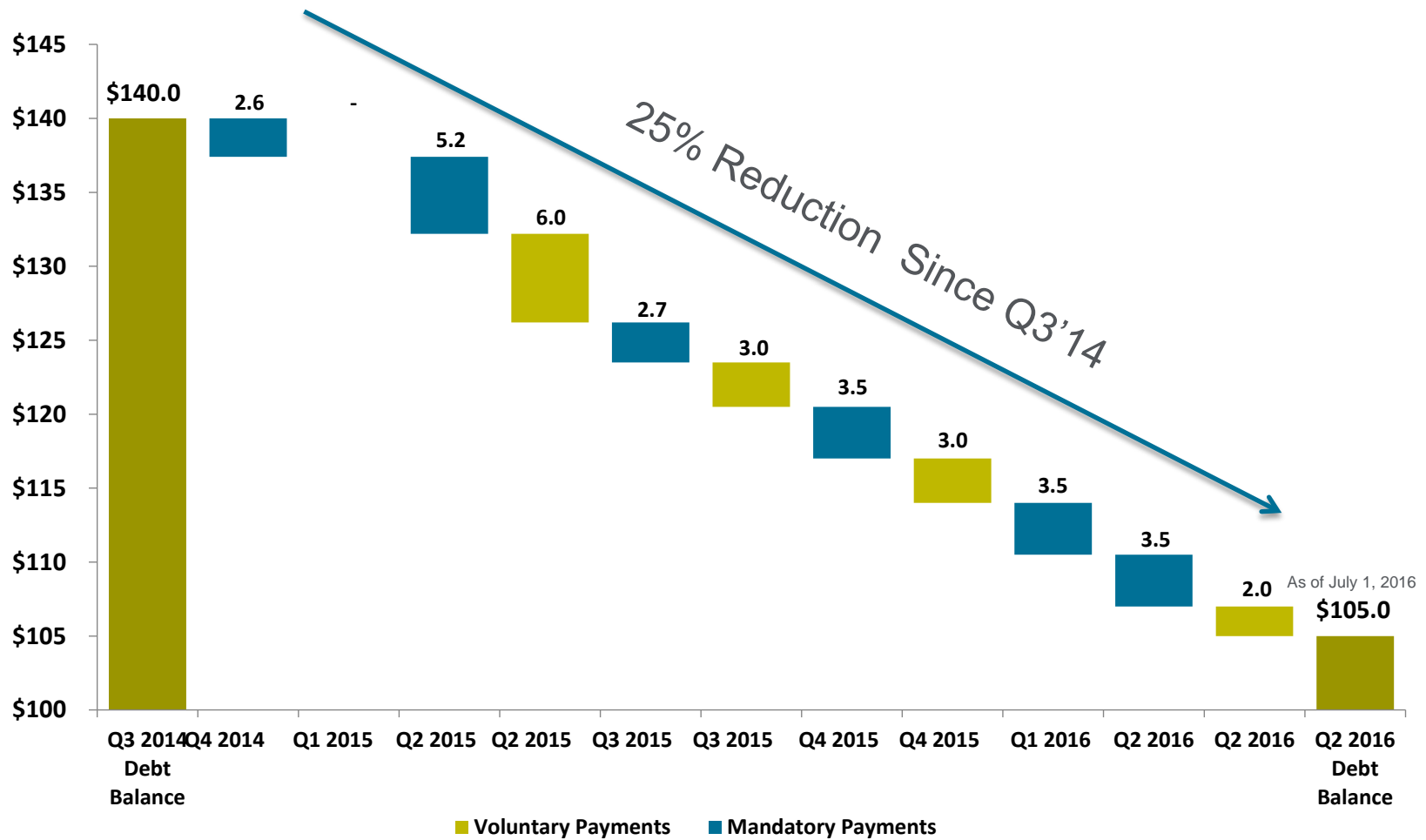
(2) 2016 diluted EPS is calculated using the estimated weighted average diluted common shares outstanding of 11.2 million for the year ending December 31, 2016.

(3) 2016 free cash flow is calculated as estimated GAAP net cash provided by operating activities less 2016 estimated capital expenditures of \$2.1 million.

- 2016 mandatory debt payments \$14 million; plus voluntary \$8-\$10 million
- Interest expense approximately \$5.8 million
- Estimated tax rate of 36.7%



DEBT PROFILE



- Subsequent to the end of the second quarter, VEC made another voluntary debt payment of \$3 million dollars



APPENDIX



RECONCILIATION OF NON-GAAP MEASURES

The primary financial performance measures we use to manage our business and monitor results of operations are revenue trends and operating income trends. In addition, we consider adjusted operating income, adjusted operating margin, adjusted net income, adjusted diluted earnings per share, and free cash flow to be useful to management and investors in evaluating our operating performance for the periods presented, and to provide a tool for evaluating our ongoing operations. This information can assist investors in assessing our financial performance and measures our ability to generate capital for deployment among competing strategic alternatives and initiatives.

Adjusted operating income, adjusted operating margin, adjusted net income, adjusted diluted earnings per share, and free cash flow, however, are not measures of financial performance under generally accepted accounting principles in the United States of America (GAAP) and should not be considered a substitute for operating income, net income, diluted earnings per share, or net cash provided by operating activities as determined in accordance with GAAP. Reconciliations of these items are provided below.

"Adjusted operating income" is defined as operating income, adjusted to exclude items that may include, but are not limited to, other income; significant charges or credits that impact current results but are not related to our ongoing operations and unusual and infrequent non-operating items and non-operating tax settlements or adjustments, such as separation costs incurred to become a stand-alone public company.

"Adjusted operating margin" is defined as adjusted operating income divided by revenue.

"Adjusted net income" is defined as net income, adjusted to exclude items that may include, but are not limited to, other income; significant charges or credits that impact current results that are related to our ongoing operations and unusual and infrequent items an non-operating tax settlements or adjustments, such as separation costs incurred to become a stand-alone public company.

"Adjusted diluted earnings per share" is defined as adjusted net income divided by the weighted average diluted common shares outstanding.

"Free cash flow" is defined as GAAP net cash provided by or used in operating activities less capital expenditures.

<i>(in thousands)</i>	<u>Six Months Ended</u>	
Free Cash Flow (Non-GAAP Measure)	<u>July 1, 2016</u>	<u>June 26, 2015</u>
Net cash provided by (used in) operating activities	\$ 19,282	\$ (181)
Less:		
Capital expenditures	<u>(317)</u>	<u>(734)</u>
Free cash flow	<u>\$ 18,965</u>	<u>\$ (915)</u>



RECONCILIATION OF NON-GAAP MEASURES (CONT.)

	Year Ended December 31,
<u>(In thousands)</u>	<u>2015</u>
Revenue	<u>\$ 1,180,684</u>
<u>(In thousands)</u>	<u>Year Ended December 31,</u>
Adjusted Operating Income (Non-GAAP Measure)	2015
Operating income	<u>\$ 39,962</u>
Operating margin	3.4 %
Separation costs ¹ (pretax)	177
Tax indemnifications ²	<u>3,300</u>
Adjusted operating income	<u>\$ 43,439</u>
Adjusted operating margin	<u>3.68 %</u>

¹ Costs incurred to become a stand-alone public company.

² Tax indemnifications in connection with the spin-off (see "Tax Indemnifications" in Note 3 to the financial statements in our 2015 Annual Report on Form 10-K).

	Year Ended December 31,
<u>(In thousands, except for share and per share data)</u>	
Adjusted Net Income and Adjusted Diluted Earnings Per Share (Non-GAAP Measure)	2015
Net income	\$ 30,973
Separation costs ¹ (pretax)	177
Tax impact of adjustments	(13)
Net settlement of uncertain tax positions ²	<u>(6,949)</u>
Adjusted net income	<u>\$ 24,188</u>
GAAP EPS - diluted	\$2.86
Adjusted EPS - diluted	\$2.23
Weighted average common shares outstanding - diluted	10,825

¹ Costs incurred to become a stand-alone public company.

² Net settlement of uncertain tax positions due to resolution of examinations of tax returns of our former parent ("Uncertain Tax Positions" in Note 3 to the financial statements in our 2015 Annual Report on Form 10-K).

	Year Ended December 31,
<u>(In thousands)</u>	
Free Cash Flow (Non-GAAP Measure)	2015
Net cash provided by operating activities	\$ 18,880
Less:	
Capital expenditures	<u>(793)</u>
Free cash flow	<u>\$ 18,087</u>